

Hoyer and Telene® - a good mix

Telene S.A.S., the France based supplier of specialty DCPD (dicyclopentadiene) formulated resins, concluded a five-year contract with the Hamburg based logistics service provider HOYER. The contract covers mixing, filling, and distribution of special raw materials for the plastics industry.

Telene S.A.S. and its Japan based parent company, Rimtec specialize in the manufacturing, processing, and distribution of DCPD (dicyclopentadiene) formulated resins sold under the trade name Telene®. Telene® is used in a variety of applications such as body panels for truck, construction and agricultural equipment, and buses, as well as advanced domestic waste water treatment units, various parts in construction industry, and critical parts exposed to highly corrosive environments. Telene® is a liquid resin formulation and is classified as dangerous goods. Until now these resins were manufactured in Japan, packaged in Intermediate Bulk Containers (IBC), then shipped to Europe. After use by Telene's customers, these IBCs were shipped back to Japan.

Looking for ways to optimize its supply chain Telene S.A.S. turned to HOYER. „The HOYER Supply Chain Solutions (SCS) department specializes in handling and optimizing the flow of commodities which is a perfect match for Telene's supply chain requirements“, explains Alexander Daemen, president Telene S.A.S. “We are particularly excited by this project as this will enable us to further improve the delivery performance in IBCs to Telene's customers - IBCs being the preferred packaging unit in this market - and to have the capability to mix additives to the base formulation tailored for specific applications. “

HOYER, THE EXPERT IN HANDLING DANGEROUS GOODS

Focus of the five-year contract between Telene and HOYER is the construction and operation of a special filling and mixing plant in the Dutch town of Oosterhout. The plant will be built on the premises of European Liquid Drumming b.v. (ELD), a wholly owned subsidiary of HOYER. „ELD's core business is the filling of sensitive goods. By building the new filling and mixing plant on the ELD site Telene will directly benefit from our know-how“, says Ralf Schünemann, Sales Manager. It is planned to transfill an annual volume of up to 10,000 tons of special resins.

After completion of the new plant, the mixing and filling processes for Telene® will be completely reorganized: DCPD (dicyclopentadiene) resins and all additives required will be filled into tank containers in Japan and transported to Europe. With more than 23,000 tank containers HOYER is the second largest tank container operator worldwide. Upon arrival in the Netherlands the tank containers will be taken to Oosterhout. The special resins will be mixed with additives, filled into IBCs and stored for Telene's customers in Europe.

CLOSED SYSTEM FOR SAFE FILLING

DPCPD (dicyclopentadiene) formulated resins are flammable goods and its catalyst system is sensitive to water and oxygen. The mixing and filling plant is a closed system, designed by HOYER in compliance with the latest safety, environment and quality standards and tailored to the IBCs of Telene®. Compared to standard IBCs (1,000 litres) their IBCs have double the overall height, but the same base area and a volume of 2,000 litres each. They have special connections for quick coupling. Here not only the product, but also nitrogen is added to displace the oxygen. "Mixing and filling of these special resins is a highly sophisticated process", Ralf Schünemann points out. "Thanks to the open-minded and close cooperation with Telene we succeeded in sustainably optimizing the production and distribution of Telene resins. Start-up of the operation is scheduled for September. "

ABOUT HOYER

HOYER is an independent, family-owned company providing continuity both in its corporate policies and the quality of its services. The company was founded by Walter Hoyer in Hamburg in 1946. It specialised in bulk logistics right from the start. HOYER is structured in specialised Business Units focusing on transport, storage and transshipment of liquid and dry bulk products, tank cleaning, maintenance and repair as well as logistics consulting. Both in European and worldwide bulk logistics, complex solutions are being developed and implemented, in particular for the chemical, petrol, food and gas industries. Over the years, HOYER has grown rapidly to become an international logistics service provider.

ABOUT TELENE

Telene SAS, a Rimtec Corporation company, develops and distributes Telene®, a two-component DPCPD (dicyclopentadiene) resins system, converted by the RIM (Reaction Injection Moulding) process, and resulting in a high-performance polymer. Its process and properties allow the formation of large, complex design parts, resistant to hostile environments and cost-effective for small to medium series. Telene SAS EMEA headquarters, R&D center and sales office for EMEA are located in Drocourt, France.

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